

# Wholesale Brokerage Opportunity



## Business Opportunity

PointSure Insurance Services is actively seeking to acquire privately held Wholesale Insurance Companies and/or Insurance MGA/MGU Operations. We are interested in all types of operations, but are definitely attracted to situations involving owners looking to transition out of the company. We are seeking companies that meet the following broad based criteria:

## Target Areas

- ▶ Insurance Wholesale Broker
- ▶ Insurance MGA/MGU and/or program manager
- ▶ Construction, Manufacturing, Healthcare and/or Marine expertise a plus
- ▶ General Liability, Professional, Excess, Auto, Hull & P & I, and Property preferred
- ▶ Strong service reputation and technical expertise

## Financial Parameters

- ▶ \$2 to \$50 million of Revenue
- ▶ \$500,000 to \$5,000,000 of EBITDA
- ▶ 15-20% EBITDA margins
- ▶ Consistent cash flow
- ▶ Strong growth potential



If you are aware of any businesses that fit our criteria please contact Craig Pankow at (206) 269-8601 or visit [www.pointsure.com](http://www.pointsure.com). We offer a finder's fee for an introduction to a business owner that ultimately leads to an acquisition. Please contact us for more details.

Sincerely,  
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